



For the last 30 years many Australian companies have discovered that China is not just a different country, it is a different world.

And it requires a completely different approach to do business successfully.

Chambers and Company has spent the last 20 years building relationships and opening doors at the highest level in China, through which our clients can enter.

In 1984 we were the lead counsel for the Chinese Government in its landmark first foreign joint venture, the \$420m Channar iron ore project in Western Australia.

Since then we have grown our networks in China into a major resource, including top level Government contacts.

This makes us more than lawyers – we are deal makers, facilitators and project managers. We make it our business to understand what is required to succeed.

The best way to do business in China is to do business with us.

**CHAMBERS
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